

**Ventura County Medi-Cal Managed
Care Commission (VCMCC) dba
Gold Coast Health Plan
Special Commission Meeting**

2240 E. Gonzales, Suite 200, Oxnard, CA 93036
**Friday, June 29, 2012
8:30 a.m.**

The Special Meeting was called in accordance with Government Code Section 54956

AGENDA

CALL TO ORDER / ROLL CALL

PUBLIC COMMENT

1. **REINSURANCE RENEWAL INFORMATION**
2. **TRANSITION OF RGS CONTRACT**

ADJOURNMENT

Unless otherwise determined by the Commission, the next regular meeting of the Commission will be held on July 23, 2012 at 3:00 p.m. at 2240 E. Gonzales Road, Suite 200, Oxnard CA 93036

Meeting Agenda available at <http://www.goldcoasthealthplan.org>

ADMINISTRATIVE REPORTS RELATING TO THIS AGENDA AND MATERIALS RELATED TO AN AGENDA ITEM SUBMITTED TO THE COMMISSION AFTER DISTRIBUTION OF THE AGENDA PACKET ARE AVAILABLE FOR PUBLIC REVIEW DURING NORMAL BUSINESS HOURS AT THE OFFICE OF THE CLERK OF THE BOARD, 2220 E. GONZALES ROAD, SUITE 200, OXNARD, CA.

IN COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT, IF YOU NEED SPECIAL ASSISTANCE TO PARTICIPATE IN THIS MEETING, PLEASE CONTACT TRACI AT 805/981-5320. REASONABLE ADVANCE NOTIFICATION OF THE NEED FOR ACCOMMODATION PRIOR TO THE MEETING (48 HOURS ADVANCE NOTICE IS PREFERABLE) WILL ENABLE US TO MAKE REASONABLE ARRANGEMENTS TO ENSURE ACCESSIBILITY TO THIS MEETING

Gold Coast Health Plan

Market Summary

Managing General Underwriter / Carrier	Best's Rating	Quoted	Did Not Quote	Comments
OneBeacon Insurance Company	A	✓		Incumbent
BEL / American Fidelity Assurance	A+	✓		Quoted
Star Line / Lloyds of London	A+	✓		Quoted
Ironshore	A-	✓		Quoted
HCC Life	A+		✓	Retention request too low. Minimum \$600K - \$700K
Midwest Risk / U.S. Fire	A		✓	Claims Experience
IOA Re	A		✓	Underwriting Capacity
Munich Re	A+		✓	Claims Experience

Gold Coast Health Plan

Premium Comparison Summary

Deductible	Medi-Cal	
	Rate PMPM	Estimated Annual Premium
\$350,000		
OneBeacon	\$2.33	\$2,831,565
American Fidelity Assurance	\$3.09	\$3,755,166
Ironshore	\$5.57	\$6,769,020
Expiring 2011 Rates	\$0.91	\$1,105,890
\$400,000		
OneBeacon	\$1.83	\$2,223,933
American Fidelity Assurance	\$2.36	\$2,868,023
Ironshore	\$4.70	\$5,711,741
\$450,000		
OneBeacon	\$1.37	\$1,664,912
American Fidelity Assurance	\$1.87	\$2,272,544
Ironshore	\$4.02	\$4,885,361
\$500,000		
OneBeacon	\$1.13	\$1,373,248
Starline	\$1.49	\$1,810,743
American Fidelity Assurance	\$1.49	\$1,810,743
Ironshore	\$3.44	\$4,180,508

Estimated Membership

Total: 101,272

Gold Coast Health Plan

Claims Analysis

Premium / Claims Summary		
Year	Premium	Paid Claims Loss Ratio
2011	\$ 1,108,795	\$2,653,774 239%

Note: Paid Claims is an estimate only. Actual claims will be adjudicated by OneBeacon. Estimated based on current xs claims \$1,326,887 @ 50% completion.

Blended

2012 Projected Members: 1,215,264

PREMIUM

Deductible	Proposed Rate	Premium*
\$350,000	\$2.33	\$2,831,565
\$400,000	\$1.83	\$2,223,933
\$450,000	\$1.37	\$1,664,912

CLAIMS

Deductible	Claims	Claims PMPM
\$350,000	\$2,992,134	\$2.46
\$400,000	\$2,274,020	\$1.87
\$450,000	\$1,704,934	\$1.40

Net Cost (Premium - Claims)
(\$160,569)
(\$50,087)
(\$40,022)

Loss Ratio (Claims/Premium)
106%
102%
102%

Raise Deductible From	Premium Reduction	Claims Self Insured	Net Difference
\$350K to \$400K	\$607,632	\$718,114	(\$110,482)
\$350K to \$450K	\$1,166,653	\$1,287,200	(\$120,547)

*For premium calculations, used actual member months with proposed rate.

**Current Year Claims are valued with a completion factor of: 50%